



# Hlyphen

# Hyphen

At Hyphen our clients trust us to turn their concepts into reality. We do this with an attention to detail and an eye for **quality**, whatever the size of project.

Hyphen's ethos is to combine the high professional standards and **international reach** of a large architectural practice with the personalized approach of a local firm.

We offer an **inception-to-completion** architectural service and pride ourselves on being flexible and proactive so that we can tailor our services to precisely meet each clients' needs.

As a result, we are proud to have delivered projects for many of the world's best recognized companies and developers in over 50 countries worldwide.



## **Together**

40 years of experience

Over 140 employees in 7 offices

Projects competed in over 50 countries worldwide

# Hyphen

Through our European offices we have the ability to deliver projects across the EMEA region where we have a long track record in the retail, hospitality, workplace and industrial sectors.

Through our office in Chile and supported by our Madrid-based directors, we cover work in South American countries including Peru and Mexico.



Together  
Over 140 staff representing  
28 countries & 24 languages

## Hyphen in numbers

**1** Hyphen      **7** offices      **+140** professionals      **19** nationalities

### The Hyphen Group Ltd Turnover

2017	2018	2019
12 857 229 €	13 630 273 €	16 024 000 €

#### UK London & Winchester

Established 1980

#### Germany Berlin

Established 1992

#### France Paris

Established 2000

#### Spain Madrid

Established 2000

#### Italy Milan

Established 2017

#### Chile Santiago

Established 2017

# Our team

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## Berlin



Leo Faoro  
Director



Olaf Gröger  
Director

## London



Eddie Miles  
CEO



Alan Cheyne  
Director



Wayne Taylor  
Director

## Milan



Giacomo Spinelli  
Office Head

## Madrid



Eva Diego  
Director



Ricardo Pariente  
Director

## Paris



Xavier Manera  
Director



Carol Netzer  
Director

## Winchester



Tony Luck  
Director



Richard Rogers  
Director

## Santiago de Chile



Matías Menichetti  
Office Head

## New Business



Paula Martínez



Catalina Hoyos

# Markets

Whilst we have extensive experience across Europe, there may be situations where law and practice demand that a locally registered architect support our statutory applications or advise on specific county practices. We classify the level of support needed as follows:



## Europe

## Latin America

### Primary markets

Fully supported by Hyphen offices:

Spain	United Kingdom
France	Italy
Germany	Chile

### Secondary markets

Limited local partner support required for statutory applications:

Republic of Ireland	Netherlands
Austria	Scandinavia
Switzerland	Belgium
Portugal	Latin America
USA	

### Tertiary markets

More extensive local partner support required for statutory applications, translation and advice on local practice:

Poland	Russia
Czech Republic	Turkey
Baltic Region	Middle East
Balkan Region	Africa

# Inception-to-completion architectural services

## Feasibility

- Site appraisal and feasibility
- Local code compliance
- Local permitting
- Technical due diligence

## Pre-construction

- Concept development and design guides
- Design and technical development
- Project programming
- Budget management
- Design audit and value engineering

## Construction

- Client coordination
- BIM coordination
- Construction packages
- Local tender and contract administration
- Project delivery
- Change control
- Cost control
- Close out
- Site quality control

## Post construction

- Handover and commissioning
- As built documentation
- Defects liability inspection and certification



Feasibility



Pre-construction



Construction



Post-construction

# Portfolio



# Antareal



Hyphen has supported Antareal with the delivery of various projects, across many different sectors including residential, workspace, retail, hospitality and mixed-use.

Working from inception-to-completion, we have been responsible for concept design, the coordination of local specialists and construction supervision.

## **Cannes - Rue des Serbes**

Mixed-use (retail and offices)

## **Cannes - New build**

Mixed-use (residential and retail)

## **Toulouse**

Offices

## **Marseille - Luxury corporate retreat**

Hospitality

# Luxury corporate retreat, Marseille

## Location

France

## Area

3000 sqm

## Service

Full architectural design

## Client

Antareal

## Project

Refurbishment of two 19th-century buildings, located near the famous Palais Longchamp, into a luxurious hotel and conference centre.

Our key role was in restoring the original architectural features - many of which were inspired by the Neo-Renaissance, Rococo and Gothic eras.



# Mixed-use development

## Location

Cannes, France

## Area

2150 sqm

## Service

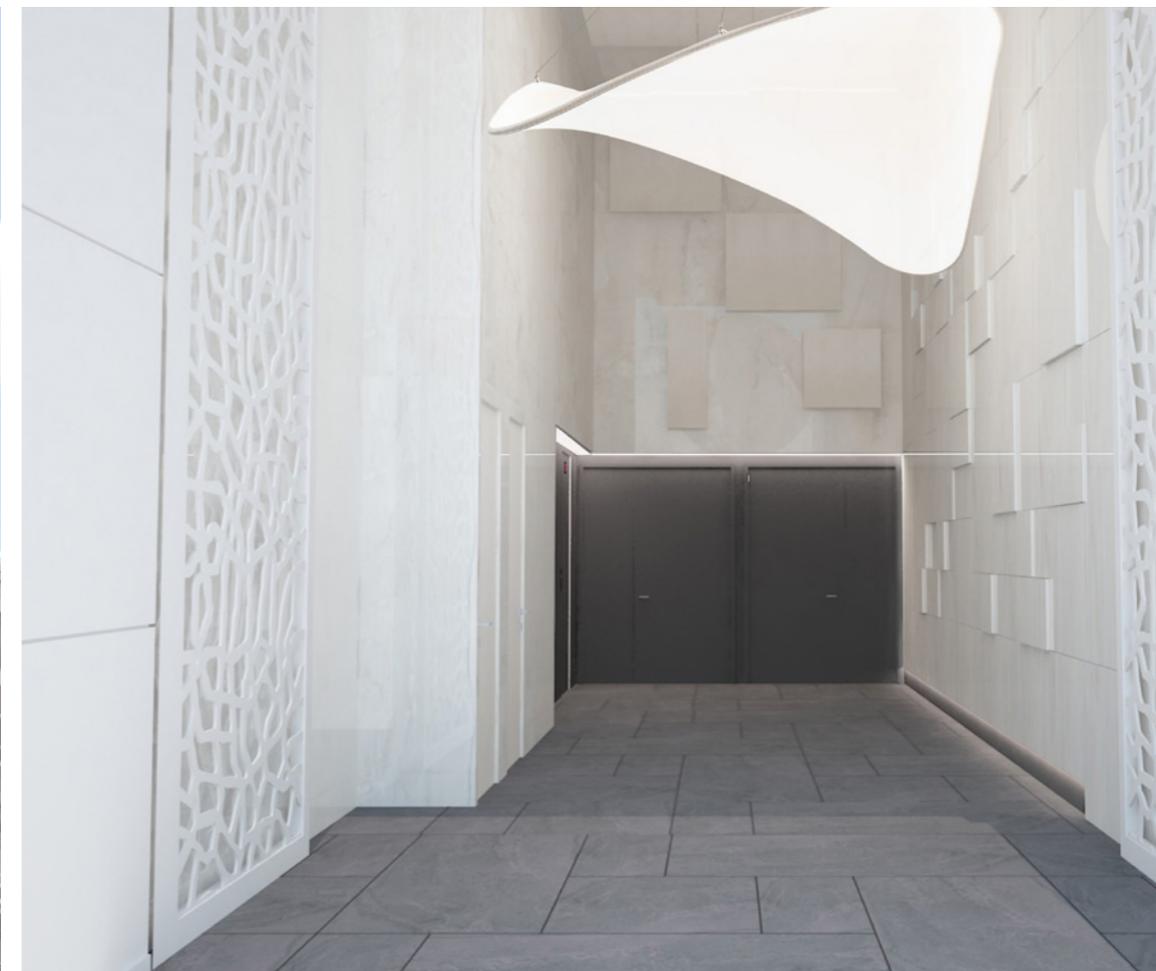
Full architectural design

## Client

Antareal

## Project

This mixed-use project offers an impressive commercial space, set over three floors, with a canopy and terrace. It also features three floors of double glazed office space, as well as a top floor reception with accommodation. This top-floor residential space was designed as a duplex, overlooking a spacious roof terrace for hosting events



# New build in Cannes

## Client

Antareal

## Location

France

## Service

Executive architecture

## Project

We designed a new three-story building and extension to create 720 sqm of residential and 576 sqm of commercial space

## Area

1354 sqm

## Levels

Three



# BMO REP

## Location

Rue du Faubourg St-Honoré,  
Paris

## Area

940 sqm

## Service

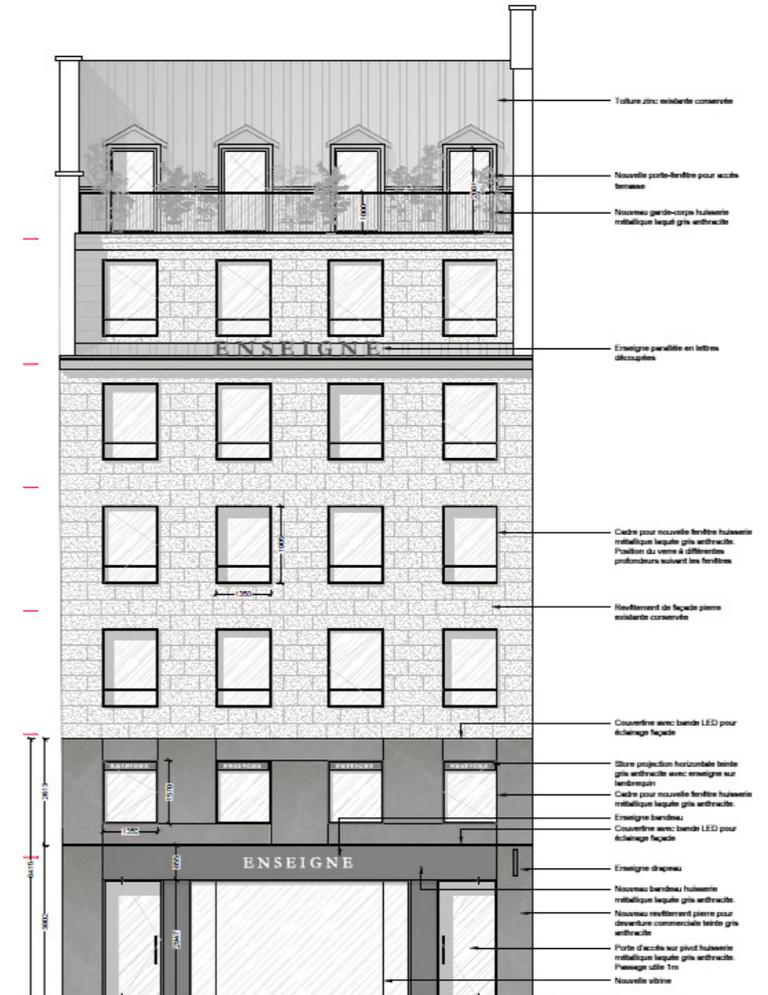
Concept design

## Levels

Nine floors

## Project

Commercialization pack of  
a mixed use building  
(retail and offices)  
Hyphen developed the  
concept design including  
construction drawings



# Le Corso, CAP 3000

## Location

Saint-Laurent du Var, Nice,  
France

## Area

2500 sqm

## Service

Executive architecture

## Project

Mall extension of 45 luxurious boutiques,  
a 3-star restaurant, conciergerie,  
services. Role of management assistance  
and consulting.



# El Tinglao - Lagoh

## Location

Seville

## Area

1033 sqm

## Service

Full architectural design, executive architecture and concept design

## Levels

Two floors

## Project

We provided inception-to-completion architectural services for El Tinglao's Spanish food court in the new Lagoh Shopping Centre. This included the design of seven individual food counters, as well as the design of the kitchens.



# Sexta Avenida

## Location

Madrid

## Area

-- sqm

## Service

Executive architecture

## Project

Shopping centre



# Los Alcores

## Location

Sevilla

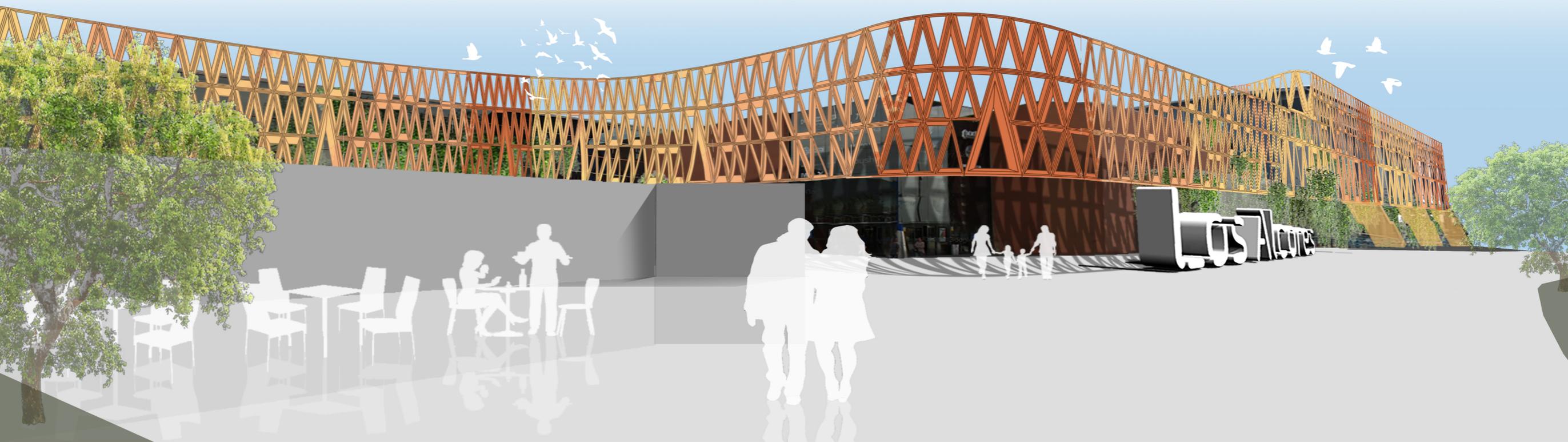
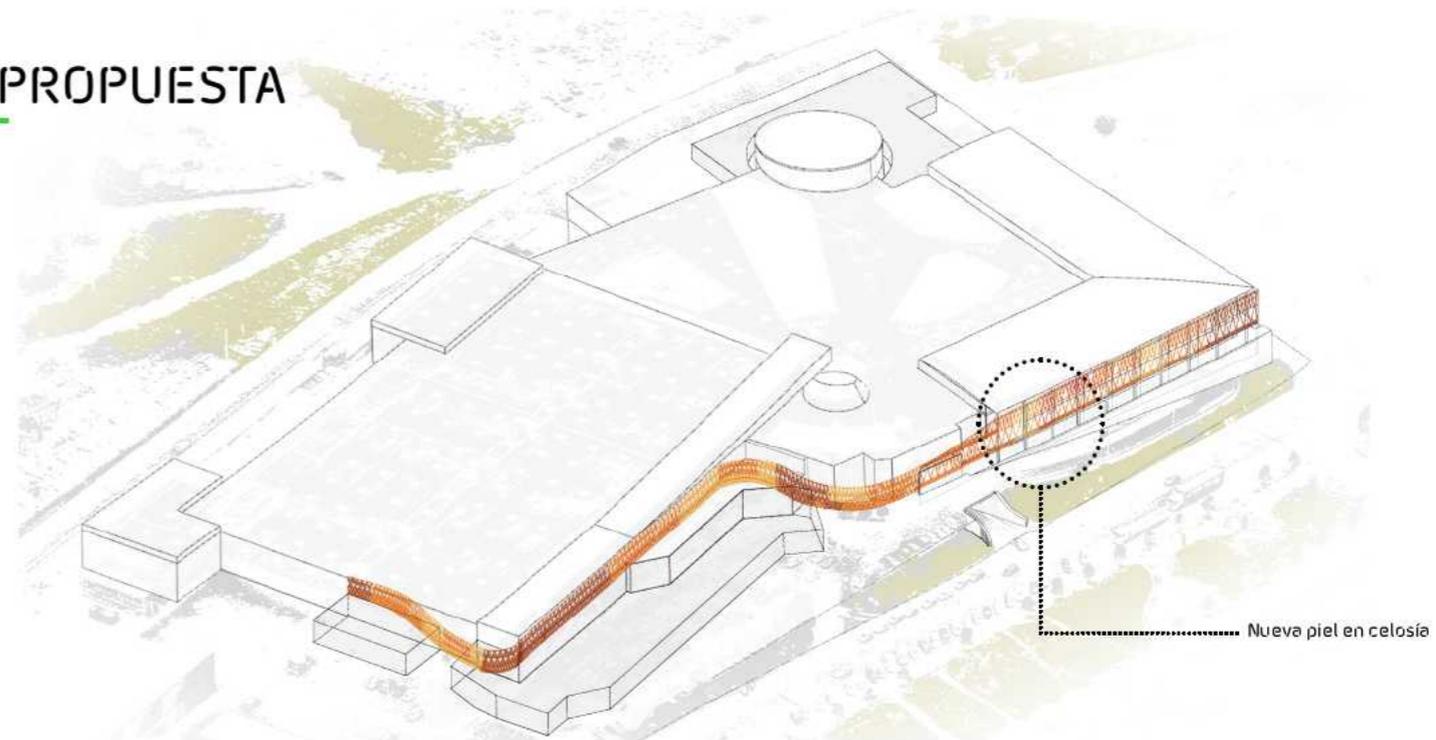
## Project

Shopping centre partial refurbishment

## Service

Architectural Design -  
Facade and Main entrance  
new concept development

## PROPUESTA



# La Loma

## Location

Jaén, Spain

## Service

Full architectural design

## Project

Shopping center

## Area

5790 sqm



# Mixed-use development

## Location

Old Bond Street, London

## Area

2500 sqm

## Service

Full architectural design

## Levels

Six

## Project

Connecting three properties together to provide a more pragmatic, practical space for letting to retail and office clients.





# Why Hyphen?

## 01

### Scale

Large enough to deliver  
Presence in major  
European cities  
Owner-led projects in an  
owner-led business

## 02

### Experience

Secured over 500 permits  
across Europe in the last  
three years  
Sector specialists

## 03

### Ability

Hyphen knows architecture  
and construction  
We recruit the best and  
train them to be better  
We speak your language

## 04

### Speed

Speed to market governs  
what we do  
Hyphen has the resource  
to think fast and act fast

## 05

### Value

We build long-term  
relationships  
We seek efficiency  
Hyphen goes the extra mile

# Contact us

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If you would like to discuss opportunities with us in more detail please contact:



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**Carole Netzer**

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